



New Hampshire Golf Course Superintendents Association

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The NHGCsa Scholarship Awards — Winter School Program Application —

Section 1 – Personal Information

Name Gerald Cuozzo Date 12/16/2025

Permanent Address 85 Grove St.

City / State / Zip Littleton, NH 03561

Phone (732) 664-2033 E-Mail Address cuozzo.gerald@gmail.com

Section 2 – Employment History

Please list your work history for the last 5 years, current employer at the top.

Name of Employer:	Dates Employed:	Responsibilities Included:
Profile Club, Inc.	04/2021 - Present	Daily maintenance of golf course, clubhouse and practice grounds Assist superintendent with fertilizer and pesticide applications Assist with use and maintenance of irrigation system Coordinate and complete special projects as needed Support and develop ideas regarding maintenance and project plans
Pete and Gerry's Organics, LLC	08/2019 - 03/2021	Managed HR database and provided reports, metrics, data analysis Managed biweekly payroll processes and related documentation Processed wage and payroll adjustments Led recruiting efforts for all production department personnel Served as administrator for applicant tracking system

Section 3 – Educational Background

List in chronological order high schools attended, then colleges. *It is very important that this information is complete.*

Name & Location of Institution:	Dates Attended:	Date of Graduation:
Cranford High School Cranford, NJ	Sep 1997 - Jun 2001	June 2001
Fairleigh Dickinson University Madison, NJ	Sep 2001 - May 2002	N/A
Union County College Cranford, NJ	Sep 2002 - Dec 2003	N/A
Virginia Commonwealth University Richmond, VA	Jan 2003 - Aug 2006	August 2006

Please list any turf related continuing education classes attended in the last two years. This includes but is not limited to pesticide recertification classes, turf shows, association sponsored meetings or events.

Name & Location of Institution:	Dates Attended:

Section 4 – Other Pertinent Information

Do you currently have a NH Pesticide License? ☐ Yes ☒ No

Which Winter School program are you applying to? UMass Winter School for Turf Managers

Have you been accepted for the upcoming winter school session? ☒ Yes ☐ No

Section 5 - Essay

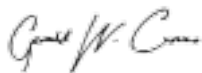
Attach a typewritten essay (no less than 1000 words) detailing your career plans in the turf industry, what you hope to learn at Winter School, how you plan to utilize what you learn in your current position, and why you feel you are a deserving candidate.

Section 6 – Recommendation

Please attach 2 letters of recommendation, one needs to be from your current Superintendent/Turf Care Manager, and one from a personal acquaintance outside the turf industry, who is willing to vouch for your dedication, work ethic, and personality.

Certification

I certify that the above information is true and correct to the best of my knowledge.



Applicant's Signature

12/16/2025

Date

Gerald Cuozzo

Essay for NHGCSA Scholarship Award

UMass Winter School for Turf Managers

My career in the turf industry began in the spring of 2021 when I joined the grounds crew at Profile Club in Franconia, one of New Hampshire's most historic golf courses. This opportunity followed an eight-year hiatus from the golf business, during which time I worked as a human resources professional before deciding to set my sights back to golf.

I am a lifelong student of the game. My career in golf has spanned about 20 years, first as a caddie and outside operations staff at a number of courses during my high school and college years, then as a golf professional at one of the most reputable clubs in New Jersey. During this time I was fortunate enough to work closely with some outstanding superintendents, whom I have always revered for their ingenuity and work ethic. I have always held a special appreciation for golf course design as well.

In the near future, as environmental challenges and a scarcity of natural resources become increasingly severe, the way golf courses are designed and managed will inevitably change. Superintendents will need to be uniquely prepared to deal with regulations and restrictions on the use of water and chemicals, using sustainable irrigation management techniques, smart course design, low-consuming grass types and new irrigation technologies. I am excited to be working in an industry with such an interesting and challenging future ahead.

My goal is to develop the knowledge and experience in managing the various aspects of golf course maintenance to excel in a golf course superintendent role. As my career progresses, I am also looking forward to playing an impactful role in promoting and growing the business and science of golf course management in New Hampshire and beyond. I have every confidence that the academic and experiential learning offered by the UMass School for Turf Managers will be a key factor in my professional

development and instrumental in providing me with the knowledge and skills required to achieve these goals as my career in turf management progresses.

Through my participation in this course, I intend to develop and expand upon my knowledge of the principles of effective and responsible turf management (e.g. physiology and biological processes of turfgrass, plant nutrition, soil nutrition and fertility, turf pathology and entomology). I am also committed to growing my knowledge of the effective management of equipment, such as cost of ownership, replacement planning and preventative maintenance programs. Additionally, I am particularly interested in irrigation practices and water conservation - utilizing intelligent watering techniques, efficient strategies based on the type and condition of soil and reducing water use with select turfgrass species and cultivars with proven results within our geographic region. This program will also expand my understanding of cultural tools and practices, climatic and environmental considerations, soil science and other concepts essential to the production and maintenance of fine turfgrass. I also hope to gain insight into establishing an effective and comprehensive agronomic plan, outlining cultural practices and fertility matters, creating and maintaining a thorough chemical application schedule, determining labor costs and requirements, and developing capital improvement plans. I wish to gain a thorough understanding of these, as well as additional ways to plan, establish working systems and anticipate challenges to deliver a top-quality product on a daily basis.

In my current role, just five full-time employees are responsible for maintaining the club's nine-hole course, buildings and grounds. Our smaller operation presents unique opportunities to be involved in nearly all facets of daily maintenance operations. While working closely with our head superintendent, the ability to complete tasks independently and with team members without supervision is imperative. I have also gained valuable experience working on a variety of special projects. For example, during the 2022-2023 seasons I had the privilege of taking part in a complete new irrigation system installation.

I believe that the UMass Winter School for Turf Managers will be a critical learning experience and indispensable in preparing me for my career as a golf course superintendent. I have every confidence that this course offers the most efficient means of developing a base of knowledge in the essential areas of turfgrass physiology and biological processes, environmental stress resistance and tolerance, irrigation system components and design, soil science and management, pest control, drainage systems, landscape design, weed management strategies, equipment management, staff supervision, budgeting and environmental stewardship.

I am a deserving candidate for NHGCSA's Winter School Program Scholarship because I possess the passion and determination to become an exemplary golf course superintendent and a valuable member of the Golf Course Superintendents Association of America and New Hampshire's chapter, the NHGCSA. I am eager to learn and utilize the knowledge imparted by the UMass Winter School for Turf Managers program, not only to further my own career but to have an active role in the NHGCSA and its mission to further the science of golf course maintenance as well as research and activities around the scientific study of turf, soil, water, and the free exchange of ideas and experiences within these disciplines.

December 16, 2025

To whom it may concern:

It is my privilege to contribute this letter of recommendation for Gerry Cuzzo for consideration of the NHGCSA Scholarship Award.

I had the honor of working with Gerry for close to five years at Manasquan River GC early in his career.

Gerry was always enthusiastic and curious to learn as much about the golf business as possible. He never settled for the status quo and was always pushing to find better ways to serve our membership and customers. Punctuality, attention to detail and being a team player were his strongest attributes. His ability to manage, encourage and inspire fellow employees always amazed me.

On a personal note, Gerry is a gentleman and a person of high moral standards. He's fun to be around and always puts his best foot forward. I enthusiastically support Gerry for the scholarship and promise you he will give 100 percent toward learning his craft in turf management which inevitably will be a future success for the entire industry.

Please feel free to reach out if you need more information or want to discuss his abilities in more detail.

Respectfully submitted,

A handwritten signature in cursive script that reads "Brent Studer".

Brent Studer
Director of Golf
Metedeconk National GC

Matthew Fiorentino
Golf, Green, & Facilities General Manager
Profile Club
198 Profile Club Road
Franconia NH 03580

NHGCSA Scholarship Committee,

I am pleased to write this letter of recommendation in support of Gerald "Gerry" Cuozzo's application for NHGCSA Winter School scholarship program. Gerald currently serves as the Senior Greenkeeper under my supervision.

Gerry is a determined and hardworking individual with a robust work ethic. He stands out not only for his impressive work performance on the course completing tasks with exceptional quality but also for his curiosity and motivation to advance his knowledge beyond daily responsibilities. This is evident in his thirst for knowledge and skill development. We are always discussing ways to better execute/manage the day-to-day tasks, talking agronomics, project planning, equipment management, and training on such things as the use of our irrigation central control system. All of this is done with undivided attention, and it shows his desire to develop professionally and be a part of a team that takes pride in maintaining our facility to highest standard possible.

Beyond his strong on course skills, Gerry is a respectful and thoughtful colleague who collaborates well with peers and management alike. This, along with his perseverance and positive attitude, even when faced with demanding situations, are qualities that make him an invaluable team player which has contributed greatly to the overall success of our team meeting its operational goals.

I wholeheartedly recommend Gerry for the NHGCSA Winter School scholarship as I believe he possesses the skills and qualities that make him an exceptional candidate for this scholarship.

Please feel free to contact me if any further information is required.

Sincerely,



Matthew Fiorentino
Golf, Green, & Facilities General Manager