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TurfTalk

Winter 2023 Edition

A publication of the New Hampshire Golf Course Superintendents Association



As we emerge from winter and into the promise of spring, I hope everyone has healthy turf and that this message finds you all well and ready for the upcoming golf season.

President's Message

It is part of the association's mission to provide our members with the resources and education necessary to excel in our field, and I'm happy to report that we have made great strides.

Here is a clearer picture on what we've been up to:

- We awarded several scholarships to deserving individuals in 2022, including scholarships for the UMass winter school and the UMass four-year program. We believe investing in the education of our members is one of the best ways to advance the art and science of golf course management.
- Our revamped vendor partnership program has been a success. We have maintained strong relationships and have made new ones with key vendors in the industry, and we are grateful for their support of our association and our members.
- We are proud to be partnering with the New Hampshire Golf Association, which is leading the way on an economic impact study of the golf industry in our state. This study will provide valuable data and insights into the economic benefits of golf in New Hampshire, and we are excited to be a part of this important initiative.
- As we move forward into the new season, I want to remind you all of the importance of community and collaboration. Let us continue to support one another and work together to advance our profession and create a vibrant and sustainable golf industry in New Hampshire.

As always, if you have any questions, comments, or ideas for how we can continue to improve our association and better serve our members, please don't hesitate to reach out to me or any member of the board.

Thank you, and here's to a successful and enjoyable golf season ahead.

Best regards,

Matt

Matthew Fiorentino, Profile Club
NHGCSA President

[Email me](#)

UPCOMING EVENTS



Board meetings are held monthly at the Common Man in Concord unless noted. Start time is 4pm and all NHGCSA members are welcome.

Reach out to info@nhgcsa.com to confirm meeting place and time.

Other Upcoming Meetings and Events

Joint Meeting with
MaineGCSA
May 31

Lake Winnepesaukee
Golf Club

NE Superintendents
Championship
October 2

Point Judith Country Club
Narragansett, RI

Annual Gold Ball
Scholarship Tournament
October 16

Concord Country Club

NHGCSA Annual Meeting
November 8
Pease Golf Course

From the Editor



Good luck to everyone thawing out and preparing for a busy season ahead. Warmer weather is upon us, and the early morning calls of Mourning Doves can be heard around the state.

As always, we have openings and are actively looking to increase our superintendent director's presence on the board. Together, we value the opinions of each other, and the community of turf managers both within and surrounding our association in New Hampshire. If you are interested in becoming more involved, please reach out to any one of us below. Your input is crucial and highly encouraged for the betterment of this association!

Here is the leadership team for 2023:

President Matt Fiorentino, Profile Club
Vice President EJ Chea, Pease Golf Course
Treasurer Ben Clark, Dublin Lake Club
Secretary Patrick Lanman, Beaver Meadow Golf Club

2-Year Director John Gabbeitt Owl's Nest Golf Club
2-Year Director Zach Fleeger Wentworth Golf Club
2-Year Director Andy McHugh Green Meadow Golf Club

AC- Affiliate Connor Cinque Harrell's LLC
C- Assistant Brian Thompson Laconia Country Club

Connor Cinque – Harrell's LLC

NHGCSA Gold Level Vendor Partners



NHGCSA Silver Level Vendor Partners



North Country Happenings

John Gabbett

Owl's Nest Golf Course



I've noticed, and it has been mentioned that not much is reported in New Hampshire that happens north of Concord. With that being said, I would like to let you know about a couple of happenings in the northern sector of the 603.

First, **The Jack**, formerly the Jack-O-Lantern, is under new ownership. Eric Shamberger, former Owl's Nest superintendent, purchased the property last fall and has already made several improvements to the clubhouse/restaurant area. The golfing community in the area is excited for Eric and his team.

Secondly, the ownership of Owl's Nest Resort has purchased **White Mountain Country Club** and rebranded it Owl's Nest Vineyard Course. Why Vineyard Course? This spring, the old airplane runway at White Mountain is being repurposed and planted with grapes for wine production. It will take a few years for these grape vines to produce enough grapes for making wine, but I'm excited for the project.

The Vineyard Course completed the construction of a new par 3, hole 4, last fall. We are starting the renovation on the remainder of the front nine on August 1, 2023, with the back nine renovation beginning August 1, 2024. Golf Course Architect Robert McNeil of Northeast Golf Company has put together a plan to re-grass the shortly mown playing surfaces, install new bunkers, teeing surfaces, and contouring fairways. To accomplish this, The Vineyard is also installing a new irrigation system including pumps and controls. There's a lot to accomplish and I can't wait to get started. To follow the progress at The Vineyard Course please go www.owlsnestvineyardcourse.com.

John

John Gabbett

Owls Nest Golf Course

Rounds Research GCSAA **DONATE a round** Rounds 4 Research APRIL 24 - 30, 2023 ROUNDS4RESEARCH.COM R4R is presented in partnership with The Toro Company. **TORO**

Once again, the NHGCSA is asking all golf courses in NH to donate a round of golf towards research. This is a yearly event done through GCSAA/EIFG. All 50 states participate in this yearly fundraiser with rounds auctioned off to the highest bidders. All proceeds are split between the local state chapter and the EIFG. **This year's auction is April 24-April 30.**

This is a great stream of revenue for the chapter. For those who are still unaware, we have hired a lobbyist to monitor any legislation that may affect the golf industry. I have said it many times in this forum, but it's the best use of our funds now and for the future. Our lobbying costs have gone up over the last several years - mainly due to the amount of new legislation that could adversely affect our industry. The amount of work done behind the scenes for the golf industry is lengthy and that comes with a cost.

Seeing the need for lobbying service, and needing a way to pay for it, the NHGCSA board partnered with NHGA. The NHGA has a major stake in the game and their contact list is extensive. We felt they could bring more people into the loop and potentially drive auction prices higher. **Last year 29 courses donated rounds.** This was better than I hoped for and will cover lobbying cost for this season and allow us to stockpile funds for any future lobbying needs.

Thank you to all the NH courses that donated last year. Your generosity has allowed us to remain at the forefront of any legislation that could affect our profession. For those of you who didn't donate or are hearing about this now please help our cause this year. It's super simple and easy to donate a round. All pertinent information can be found by [clicking here](#).

Thank you,

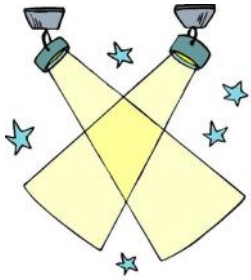
EJ

EJ Chea

Vice President NHGCSA

Scholarship Program Spotlight

The Association would like to recognize this past year's scholarship recipients. In total, four scholarships were awarded. One four-year traditional scholarship and three winter school scholarships. It is great to see this many individuals working to gain more knowledge in turf management and continue their careers forward. Providing continuing education and awarding scholarships is a core part of the association's mission and this was a very successful year on that front. A congratulations is due to following individuals.



Four-year scholarship, University of Massachusetts Amherst

- Cole Perra, University of Massachusetts Amherst

University of Massachusetts Winter School for Turf Managers

- Tyler Nadeau, Breakfast Hill Golf Club soon to be Bethesda Country Club in Bethesda, MD
- Zach Parson, Owls Nest Resort
- Justin Whitney, Concord Country Club

In addition to this we asked the winter school attendees two questions about their time enrolled in the winter school program. The following are their responses:

Tyler Nadeau:

1. How was your experience attending Winter School?

I found my experience at winter school to be extremely beneficial. There was so much information given out during the time. Lots of new new information, but also some of that information solidified previous on the job knowledge. It was great to be able to have the time to pull ideas and lessons learned while working as an assistant from my head and write about them.

2. Where do you see your career in turf management going from here?

My goal, since I was 13 when I started as a range picker at The Oaks, in Somersworth, NH, has been to become General Manager at a golf club. Having the Winter School Turf Program Certificate has helped me, already, to get an Assistant Superintendent position at Bethesda Country Club in Bethesda, MD. I am extremely excited to further my career, and owe a great thanks to those involved with NHGCSA, as well as a thank you to the ones involved with the scholarship selection process.

Zach Parsons:

1. How was your experience attending Winter School?

Winter school was an awesome experience. You got a ton of practical information in a very short period of time. Professors were very knowledgeable and down to earth. Schedule was consistent and accommodating. Having this certificate will open up future opportunities that otherwise wouldn't have been attainable.

2. Where do you see your career in turf management going from here?

I'm looking forward to a long career in the golf industry. Currently an assistant superintendent, which will hopefully grow into a Class A superintendent.

Justin Whitney:

1. How was your experience attending Winter School?

I enjoyed being able to attend winter turf school and found it to be a rewarding experience for me. This was my first time attending school remotely, but found that it did not hamper the learning atmosphere and made it a lot easier to manage school and work at the same time. I highly recommend this course to anyone looking to grow in turf management as a career.

2. Where do you see your career in turf management going from here?

Where will i go from here? I am enjoying my time as an assistant superintendent and learning as much as I can and honing my skills. Although i have no plans on leaving my current course, i will always be ready for opportunities should they become available in the future.

Once again, a big THANK YOU to all our members, vendor partners, and venue hosts! With your continued support we can offer scholarships and great opportunities for deserving individuals to better themselves and our industry.

Legislation Update

Matt Fiorentino, President
NHGCSA



For the 2023 legislative session we're following the continuation of HB 1168 from 2022. To accomplish the goals of HB 1168, multiple bills with specific purposes have been created. The bills included are HB 152, HB 230, and HB 494. Lastly SB 60, relative to water quality is being followed.

Most recent updates on each bill:

HB 152, relative to soil and plant additives.

On Tuesday (3/21/2023), the **Senate Energy and Natural Resources Committee met for a public hearing on HB152, which defines "soil and plant additives" to mean substances added to soils or applied to plants to improve soil nutrient content, soil structure, soil biological activity, nutrient accessibility to plants, plant microbiome**

characteristics, and plant uptake of nutrients, including soil applied and foliar fertilizers, limes, other mineral additives, compost, manure, soil amendments, plant amendment and plan bio-stimulants. The bill also modifies the fees by deleting a specific percentage and replacing it with language giving more latitude to the Commission. Representative Peter Bixby introduced the bill and indicated that this request came from the Department of Agriculture, Markets, and Food, and was the result of the study committee which reviewed the statutes relative to soil conditioners. Senator Pearl expressed concern relative to the removal of the penalty provision on only purchases over 1 ton, suggesting that it could lead to a headache for the department. The Department agreed this could be problematic, but remained agnostic on the change. While there was no further testimony, the Committee chose to modify the original language from 1 ton to ½ ton. The proposed committee amendment was adopted and the bill was recommended Ought to Pass as Amended 5-0 and will be on the consent calendar for March 30th. (Tom Prasol)

HB 230, Department of Agriculture Markets and Food

Nothing new to report, this bill simply Directs the Department of Agriculture, Markets, and Food to employ an electronic data processing system for all registrations under its purview; appropriates funds

HB494, relative to fees collected under the New Hampshire fertilizer law.

On Monday (3/13/2023), the **House Ways and Means Committee held a public hearing on HB494 relative to fees collected under the New Hampshire fertilizer law.** Rep. Bixby introduced the legislation at the request of the department saying this would establish a non-lapsing fund for fees collected under NH fertilization law, with the intent of providing upgrades to and maintaining the departments data system. Committee members seemed to have concerns with the potential scenario of overassessment of fees and may be looking to impose a cap on the proposed non-lapsing fund or establishing safeguards on the amount as they believe fees should not be over assessed. Rep. Bixby also said this will help the state provide better controls and services believing "revenues should be used honestly" and not subsidizing other programs which he considers to be a tax not a fee. There was no additional testimony presented during the public hearing. (Jonathan Melanson)

On Wednesday (3/15/2023), the House Ways and Means Committee held an executive session on HB494, which deposits certain fertilizer, tonnage, and liming registration fees into a newly established soil and plant additive regulatory fund for the purpose of administering the requirements of RSA 431, "Soil Conditioners." *continued on next page...*



...Legislation continued from page 5

The Committee RETAINED it for further study this summer/fall. (Shaun Thomas)

SB 60, relative to water quality.

On Tuesday (2/7/2023), the **Senate Energy and Natural Resources Committee held a public hearing on SB 60, relative to water quality.** Senator Gray introduced the legislation at the request of the Department of Environmental Services and the City of Rochester, he noted that stakeholders are still working on compromise language and would expect to be bring forward new language as an amendment to the legislation. Sherry Young from the City of Rochester raised concerns relative to the use of the public water system and water caps, she echoed Senator Gray’s testimony. Ted Diers representing the Department of Environmental Services and said this is an effort to provide clarification around surface water use, permitting process and establishing parity with federal rules. He noted the need for additional time *to ensure there are no adverse impacts on an entities ability to access water and establish a “level playing field” on large water withdrawals.* Others that spoke to the bill requesting additional time were Kevin Nyhan from the Department of Transportation. (Jonathan Melanson)

On Tuesday (3/8/2023), the Senate Energy and Natural Resources Committee held an Executive Session on Numerous Bills, resulting in an amendment to RSA 485-A:12 IV, more amendments to this RSA are possible as work on this bill continues. It is noted the current amendments are ought to pass.

Matt

Matthew Fiorentino, Profile Club President NHGCSA

The State of Supply—A Vendor Column

Connor Cinque, Harrell’s LLC



Welcome to “The State of Supply.”

This is a new vendor column that will provide insights from vendors/distributors across all facets of our industry to keep you up to date on what’s most important, and hopefully provide an enhanced, different perspective in areas you’re not used to going behind the scenes in.

From a chemical/fertilizer/seed vendor perspective, the manufacturing and distribution side of our industry has been through a whirlwind the last few years. Dealing with supply chain issues - encompassing ingredient availability for product availability, hyper-inflammatory cost increases to the raw materials, packaging components, trucking, fuel, and labor — thanks to the pandemic — is still ongoing. However, relative to the worst of it in recent past, I can confidently say that fertilizer is leveling and has leveled off in almost all scenarios. Seed remains highly subjective to which manufacturer works with your distributor and what cultivars go into the blends that you buy, relative to current costs. I know the companies involved with production out on the west coast have made a huge yield comeback from the wildfires and droughts they experienced over the last few years and that has led to significant price decreases. The unfortunate reality I’ve learned in the 5 years I’ve been on this end of the business - Chemical price increases don’t really ever go away because of all the components that are involved in building out those products. In addition to the AI, you have inert ingredients that help the AI to be more effective, and those have become more expensive/remain in short supply. Many times, it’s the inert ingredients that provide you with the longevity and enhanced efficacy of the household fungicide AI you’re hoping to get 3-4 weeks out of a spray from. You also have a more expensive team working with more expensive packaging materials to bottle everything, and then more expensive fuel in more expensive trucks driven by higher paid employees delivering those products from all over the country to us in the Northeast. Basically, as long as we have inflation, the supply chain will continue to experience increased costs along the way.

To end on a more positive note, all of you have proven your resiliency by adopting an “adapt and adjust” mentality, and I commend you for that. I know how much all of us vendors appreciate your patience and flexibility under extenuating circumstances.

Have an excellent season!

Connor

Connor Cinque
Harrell’s LLC
NH | ME

Catching Up with John Clark

Superintendent, Rochester Country Club



It has been great working in the golf industry during this resurgence after a decade of golfer decline resulting in course closures. History will show how the pandemic years returned people to outdoor activities and how this

renewed interest in the game, created demand, and increased profits. The NGF just released a graph demonstrating the supply and demand of the number of players to the number of courses. In 2022 that ratio seems to have reached a nice balance not seen since 2008. Increased revenue has allowed many clubs to fund tabled capital improvement projects, make equipment purchases, and pay down accumulated debt. How has the pandemic golf surge treated your club these past three years?

Although there haven't been any earth-shattering improvements here at RCC and the employee situation is still a challenge, I continue with a positive attitude because the increased cash flow has allowed me to complete smaller projects that can be done in-house and keep course conditions progressing in a positive direction.

I have always been a stickler for detail when it comes to course accessories. These items can be expensive, but I can't stand seeing beat up flagsticks, ball-washers, trash cans, hazard stakes, etc. I want to give the golfer the best possible experience each day. Having new and properly maintained accessories contributes to that experience even though golfers may not realize it.

Another expensive area of course maintenance is the irrigation system. I have been able to upgrade heads, swing joints, and epoxy coated service tees from steel to plastic improving efficiency and eliminating future maintenance nightmares. In the coming weeks a new jockey pump will be installed.

I've been able to improve a handful of bunkers each year by replacing sand, but more importantly, doubling the amount of drainage in each bunker with a focus on the side where

water flows in frequently. I have started using the packing peanut wrapped pipe with excellent results. Again, it is more expensive, but it is easy to install and eliminates any possible stone contamination.

Have you tried any new products lately? It seems that clover has embraced the new climate changes increasing its territory and vigor in the fairways. I applied a new (to me, as they say) herbicide with fantastic results. It seemed expensive at first but being able to apply it with other sprays saved time by eliminating multiple applications. I have begun experimenting with Poa-Cure on three greens. I usually am not the one to hop into using the latest new product but after so many years of wondering how the poa is going to survive winter conditions I realized now I can be in control! I'm looking forward to seeing what spring brings for the 3 treated greens and continuing with the project. I can reiterate what the label states that knowing your true, not perceived, poa/bent populations are of utmost importance especially when communicating the program to your clientele. I'm taking a lot of photos to document the process. Feel free to contact me if you are interested in experimenting with Poa-Cure at your course.

Each thing above isn't much on its own, but when all are combined, they will contribute to a quality experience tomorrow and into the future. Stay positive and have a great 2023 season!

John Clark
Rochester CC



**THE ASSOCIATION
EMAIL ADDRESS
HAS CHANGED**

The new email address is

info@nhgcsa.com

Effective January 1, 2023 email addressed to nhgcsa@comcast.net will no longer be delivered.

Please be sure to take note and update your email address book. Thank You!

2023 Turfgrass Conference and Show: Technology and Turf

Gary Sykes, Executive Director
NERTF



Congratulations to everyone who was involved in the 26th New England Regional Turfgrass Conference and Show. Thank you to our Attendees, Exhibitors, Speakers, Sponsors, and all Volunteers. Some say it takes a village to bring up a child, well, it takes an Industry to support a turfgrass show! We appreciate the fact that for our event to be successful, we do need input, cooperation, funding, interest, talent, and much luck for it to all come off as planned. In my mind, the show is a geometric triangle. We have the show floor with exhibitors and sponsors, we have the education rooms with wonderful speakers, and

we have the networking and friend shipping going on during the three days including the after-hour activities. All three must include quality time to be successful. Our speakers, our exhibitors, and our attendees all bring quality and value to the show.

The show floor bulging with more than 311 booths representing 153 companies gave more than 1600 attendees the opportunity to speak to exhibitors one on one. Attendees could direct their questions concerning equipment and products being displayed and learn more about the products and equipment so to envision how these products and equipment can fit into their maintenance schemes. Budgets may have grown in some areas of the Industry, but inflation and shortages have impacted these opportunities negatively. So, collecting information at the show could be vital to our upcoming management plans. This year the energy on the show floor was as good as we can remember. Our sponsors really stepped up this year with more sponsors and \$'s that allowed for much more activity and nourishment during show floor hours and during the seminars. Thank you to all our sponsors! *(related graphic on next page)*

We appreciate the efforts of our speakers who give high quality presentations on much needed relatable management topics for our New England area within the 70 hours of offered education. In 2023, more than 600 seats were sold in the 12 Tuesday seminars. For 2023, we focused some of our time on a "Technology and Turf" theme. Each year, we hear of more technology being introduced to the turfgrass industry including drones, field striping machinery, mower technology, GPS, mapping, weather and irrigation among other types of technology. We also recognize that technology also includes what application products are coming into or leaving our workplace. These losses are concerns that are sometimes hard to deal with when you have relied on products such as these. New products might also take a while to win the confidence of the industry. Information sharing is the key to future industry success. We appreciate the quality that our speakers have brought with them, putting education first has and will be the way we roll!

One wonderful highlight we had on Wednesday was our 19th consecutive auction at the show. We had generous support from our donors, the highest we have ever had at nearly \$41,000 worth. Bidding was quick and at times somewhat competitive as Kevin Bruneau energetically engaged the bidders. All items went quickly and when all was done, \$31,640 was raised for turfgrass research! More than \$4,000 greater than any other year! We thank all donors, bidders and our man, Kevin for a great event!

We would like to take credit for all the after-hour activities. After-all we did pick the venue. The city of Providence keeps adding to the show's success by being a great place to host our event. Our sponsors and off-site gatherings create wonderful networking and friend-shiping opportunities beyond the scope of the turfgrass conference and show. These interactions can be critical to making new acquaintances and friends rounding out the concept of it takes a village! In our industry it is important to have friends and associates that know your challenges. We appreciate all that is done and the spirit that it is done with. We thank everyone involved in many ways for attending and adding to the 26th Annual New England Regional Turfgrass Conference and Show.

Gary

Gary Sykes
Executive Director

New England Regional Turfgrass Conference & Show

Wishes to Thank the Following Sponsors



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Title Sponsor Thursday Attendee Lunch



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Co-Sponsor Attendee Lunch



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Refreshments



Co-Sponsor
Pre-Seminar
Refreshments



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Speakers
Reception

GCSAA Update

Kevin Doyle
GCSAA Field Staff



If you were fortunate to attend the Conference and Show in Orlando, I really hope you enjoyed it! From a sold-out golf tournament to the engaging education, and the tremendous support of our industry partners delivering a fantastic trade show, this year's event was highly energetic and interactive. If you were busy making the most of the Show, or not able to attend, not to worry. This wrap-up takes pieces from GCSAA media outlets to give you a small snippet of the many impacts our members from the Northeast region made in Orlando.

Be sure to add Phoenix Jan. 29-Feb. 1, 2024 to your calendar now!

Environmental Leaders in Golf Awards

Four golf course superintendents were named winners of the 2022 Environmental Leaders in Golf Awards (ELGA). The annual awards are presented by the Golf Course Superintendents Association of America and Golf Digest in partnership with Syngenta. Eight runners-up also received recognition for their environmental efforts. The Innovative Conservation Award recognizes unique and innovative strategies for conservation. The 2022 Northeast region was represented by first runner-up in the Innovative Conservation category:

- **Jim Pavonetti, CGCS, Fairview Country Club, Greenwich, Conn.**

Melrose Leadership Academy

Thanks to funding from the Kendrick B. Melrose Family Foundation, 12 members of the Golf Course Superintendents Association of America (GCSAA) had the opportunity to attend the 2023 GCSAA Conference and Trade Show.

Participants in both Melrose programs are chosen through an application process based on financial need, involvement in communities through volunteer efforts and a drive to progress in their careers. Four superintendents from the Northeast region were chosen for the 2023 Melrose Leadership Academy:

- **David Golembeski of Newtown Country Club in Newtown, Conn.**
- **Duncan McGowan of Sharon Country Club in Sharon, Conn.**
- **Colin Smethurst, CGCS, of Hillview Golf Course in North Reading, Mass.**
- **Reese Wasson of Spook Rock Golf Course in Suffern, N.Y.**

The Melrose Leadership Academy supports the professional development of GCSAA superintendent members while the Melrose Equipment Management Experience provides professional development for GCSAA equipment managers. Both programs are administered through the GCSAA Foundation, the philanthropic organization of GCSAA.

VALIDITY SCREENING SERVICES

GCSAA has partnered with Validity Screening Solutions, a third-party background check, drug testing and compliance services company, to offer discounted services to members. Since 1992, Validity has offered a streamlined and cost-effective approach to employment screening services by using the latest technology and compliance standards. GCSAA has used Validity for its employment screening needs since 2006. For more information on this member benefit and more, visit:

<https://www.gcsaa.org/about-gcsaa/membership/membership-benefits>

As always, if I can be of any assistance, please feel free to contact me.

Kevin

Kevin Doyle, GCSAA Field Staff

kdoyle@gcsaa.org

Follow me on Twitter @GCSAA_NE

2023 NHGCSA Officers & Directors

Officers

Matt Fiorentino, *president*
Profile Club
EJ Chea, *vice president*
Pease Golf Course
Benjamin Clark, *treasurer*
Dublin Lake Club
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Assistant Director

Brian Thompson, *Laconia Country Club*

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